

### About Us

ONI crafts beautiful microscopes capable of detecting individual fluorescent molecules. This exquisite sensitivity is used to create images and videos of suitably labelled, living biological matter with one order of magnitude higher resolution than what is achievable by conventional, diffraction-limited imaging. The company spun out from the laboratory of Professor Achilles Kapanidis at Oxford Physics, a world-leading expert on single-molecule microscopy. ONI has since attracted a significant amount of funding that enables us to pursue the most ambitious projects. Our team is a blend of life science and microscopy experts, software engineers, data scientists, and sales. We are looking to expand our team with ambitious and talented individuals. Career progression is limited only by your own motivation and capabilities and we actively encourage our team to become involved in many aspects of this young business to gain a fully rounded set of skills.

## **Job Description**

The Field Applications Specialist will be supporting sales and wider commercial activities from a scientific, technical perspective. On-site demonstrations will form a large part of the job, performing cutting-edge experiments with world-leading researchers, professors and facility managers. The candidate will establish strong working relationships with customers and potential customers, through excellent communication on technical subjects. Subsequent data analysis, presentations and written communication for marketing purposes will be required. Global travel will be a key feature, operating our highly sophisticated instrument in research labs internationally. One-to-one training will be provided by an experienced Applications Specialist.

### Reports to: Applications Specialist

Hours: Full time, 5 days per week. Typical office hours 09:00 – 17:30

### **Requirements:**

- BSc, Masters or PhD in relevant biological field (cell biology, molecular biology, biochemistry and/or biophysics)
- Experience running an independent research project, internships count as experience
- Excellent written and oral communication skills are absolutely required
- Practical and theoretical knowledge of fluorescence microscopy
- The candidate must be willing to travel regularly for work
- The candidate must demonstrate high level of organisation
- Experience with single-molecule techniques would be advantageous but not required
- Python and coding experience would be advantageous but not required

### Remuneration package:

- £25 £30k depending on relevant experience
- 25 days' holiday
- 5% pension
- Discretionary company bonus

# APPLY NOW: recruitment apps@oxfordni.com